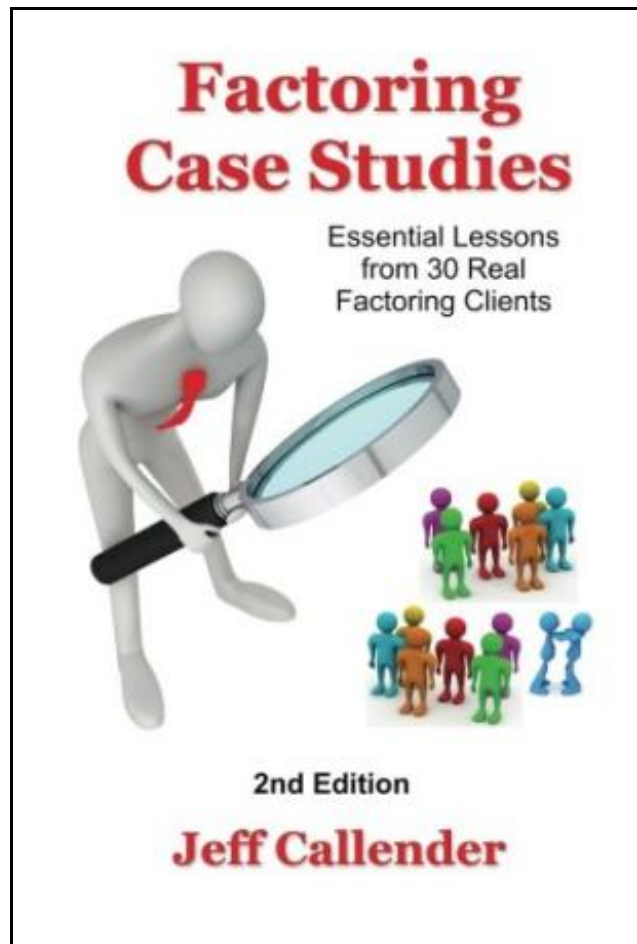


Factoring Case Studies: Essential Lessons from 30 Real Factoring Clients



Filesize: 4 MB

Reviews



This type of publication is every thing and helped me seeking ahead and much more. It usually fails to charge too much. It is extremely difficult to leave it before concluding, once you begin to read the book.

(Juliet Mertz)

FACTORING CASE STUDIES: ESSENTIAL LESSONS FROM 30 REAL FACTORING CLIENTS



Dash Point Publishing, Incorporated. Paperback. Book Condition: New. Paperback. 240 pages. Dimensions: 8.9in. x 6.0in. x 0.6in. Why a Book about Factoring Case Studies While factoring offers excellent return on investment for entrepreneurs who buy other companies invoices, the road factors travel is laden with land mines. The best way to recognize the dangers (short of being a factor for years) is to read as many true stories as you can about real-life people. Factoring Case Studies offers exactly that. Jeff Callender has been a factor for two decades and has his share of stories to tell; some are included here. Over the years he has written numerous books, articles, and ebooks for small business owners, factoring brokers, and other factors. Those hired to work for factoring companies are often given his books and ebooks as required reading. The Small Factor Series The Small Factor Series includes five titles, all available from Amazon and the Kindle Store. The books include: 1. Factoring Wisdom: A Preview to Buying Receivables 2. Fundamentals for Factors 3. How to Run a Small Factoring Business 4. Factoring Case Studies (2nd Edition) 5. Marketing Methods for Small Factors and Brokers Factoring Case Studies, 2nd Edition Factoring Case Studies, subtitled Essential Lessons from 30 Real Factoring Clients, includes contributions from Jeff and seven other factors who have been in the business for years. You'll enjoy 12 colorful case studies of good, desirable clients, and explanations of what makes them valuable. You'll shake your head (often in disbelief) at 18 case studies of really bad experiences and appreciate the suggestions offered to avoid such disasters. Every person and company described in this book are absolutely real, and not a single experience or action is made up. However, every person's name and business name have obviously been changed to protect...

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DK Readers Invaders From Outer Space Level 3 Reading Alone

DK CHILDREN. Paperback. Book Condition: New. Paperback. 48 pages. Dimensions: 8.9in. x 5.9in. x 0.1in. Are aliens from other planets visiting Earth? Read these amazing stories of alien encounters -- and make up your own mind!...

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